

# R.L. Oatman & Associates, Inc.

## Executive Protection Training Palm Beach Gardens, Florida February 20-21, 2019

This course is designed to cover the fundamental skills and procedures required to provide personal protection to executives in the corporate or government setting, members of private families, law enforcement engaged in protective services, or any other prominent individuals in need of professional protection services. The two-day program is intended for the full range of student interest, from entry-level to seasoned practitioners. It will benefit those persons seeking to start a protection profession, as well as those veterans who desire an intensive refresher course.



- Learn the fundamentals of executive protection's underlying philosophies and the mind-set that drives both the protection specialist and a professional protection program
- Understand what it takes to succeed in this highly specialized profession, and how to prepare for an entry-level position
- Develop the benchmarks of a thorough advance survey and participate in a table top exercise
- Know what is meant by the "choreography of protection" and understand its critical significance
- Review residential, work place and transportation security elements and current, real-world issues
- Learn the fundamentals and the nuances of domestic and international travel security
- Examine transportation security issues and the bullet-resistant vehicle
- Learn counter-surveillance techniques and their application to modern executive protection methods
- Learn the methods of Managing and Directing an Executive Protection Detail

# Two Day Executive Protection Training Program

Palm Beach Gardens, Florida

February 20-21, 2019



## **DAY ONE**

### **Executive Protection Orientation**

This introduction dispels the negative view of the bodyguard and introduces the concept of the executive protection specialist.

### **Threat Assessment**

The foundation of all protection programs is the formulation and analysis of the data and intelligence needed to establish a framework for the development of the protective effort.

### **Advance Procedures**

The critical stage of protection is the advance. Receive an in-depth analysis of the advance survey, pre-departure preparations, etc. A tabletop exercise allows students to decide up on, provide for, and properly execute the advance.

### **Choreography of Protection**

Learn the proper positioning required to support the concentric theory of protection

### **Counter-surveillance**

Learn techniques that support the protective effort by *watching the watchers*.

### **The Lone Gunman**

Understand the thinking and behavior of individuals who have attacked or approached prominent public figures in the United States and then discuss protective intelligence strategies.

## **DAY TWO**

### **Return on Investment**

Executive protection (EP) professionals recognize the value of a risk-based approach for operating an EP Program. A common misconception, however, is that all risks can be mitigated. In virtually all scenarios, it is

impractical to pursue such unrealistic goals. Dissecting the threat continuum helps understand where diminishing returns plague programs trying to pursue security perfection in an imperfect world. Gain insights into key investments that yield the highest value and deliver the desired level of asset protection.

### **Detecting Armed Adversaries**

Learn the characteristics of the Armed Gunman by being able to tell if a person is carrying a concealed weapon. How do you tell whether an armed person is a friend (law enforcement) or foe?

### **Transportation Security**

Focus on automobile security – selecting the right vehicle, examining limitations and advantages, securing vehicles against attack, and conducting a proper search. Bullet-resistant vehicles and their components will also be covered.

### **Seven Deadly Sins of Executive Protection**

Executive protection must be a key component in any corporate security program. To be successful, the program has to be sustained and supported by the C-suite. Failed programs can be linked to EP's "seven deadly sins" which will be identified and discussed. Learn what will derail an initiative and how to build a program based on best practices that will be supported by the top leadership in your organization.

### **Managing and Directing an Executive Protection Program**

With its 24 hour operations, unpredictable conditions, multiplicity of details, and life and death stakes, executive protection shares many characteristics with the military and law enforcement professions. Examine the most critical leadership behaviors and how a good leader performs.

## **Robert L. Oatman, CPP**

R. L. Oatman & Associates, Inc., President  
Towson, Maryland



Robert L. Oatman is one of the preeminent providers of executive protection in the United States. His firm, R. L. Oatman & Associates, Inc. has provided Executive Protection risk assessments, consultation, operations, and training around the world since 1989. The firm specializes in developing detailed protection plans for the top executives of *Fortune 500* companies, as well as for private families. In addition, the firm operates an Executive Protection training school near its headquarters in Towson, Maryland.

Mr. Oatman is a long-standing member of the American Society of Industrial Security (ASIS) and has earned his certification as a Certified Protection Professional (CPP) from ASIS. Since 1998, when Mr. Oatman developed the first 2 Day Executive Protection Program for ASIS, he has traveled both domestically and internationally to present this 2-day program for ASIS twice each year. He was instrumental in establishing an ASIS Certificate Program for Executive Protection which was just implemented December 2013. Currently, Mr. Oatman is chairing the first ASIS Council on Executive Protection consisting of various esteemed executive security members from the United States, Canada and Mexico. In 2010, Mr. Oatman received prestigious honor of the President's Award of Merit from ASIS, an award given out once per year.

In December of 2000, Mr. Oatman joined the Security Advisory Board for iJET International, established in 1999, as an intelligence-driven, integrated risk management corporation that enables organizations to operate globally by providing response services to avoid threats and mitigate risk to executives. iJET became one of the first companies to offer intelligence-driven risk management to travel and security departments worldwide. In August of 2015, Mr. Oatman took on the role of Chairperson for the Security Advisory Team.

Mr. Oatman is the author of *Executive Protection: Smarter. Faster. Better* (Noble House, 2015); *Executive Protection: Rising to the Challenge* (ASIS, 2009); *Executive Protection: New Solutions for a New Era* (Noble House, 2006) and *The Art of Executive Protection* (Noble House, 1997); the Executive Protection chapter in the industry standard *Protection of Assets Manual* (ASIS International, 2004); and numerous articles in *Security Management* magazine. He is also co-author of *You're the Target: Coping with Terror and Crime* (New World Publishing, 1989).

His experience includes overseas Executive Protection Service to NBC during the Olympics in 1988, 1992, 1996, and 2000. Mr. Oatman was director of protective operations at the Limited Brands, Inc., 1992-1997. Earlier, he served with the Baltimore County Police Department, retiring as major, chief of detectives. He trained with the United States Secret Service and supported dozens of high-level operations, including visits from presidents Nixon, Ford, Carter, Reagan, and Bush. Mr. Oatman holds a B.S. degree in criminal justice from the University of Baltimore and is a graduate of the FBI National Academy and the Federal Executive Institute. In 2003, Mr. Oatman received the FBI Director's Award for Exceptional Service in the Public Interest.

## **Dale Stonesifer**

R. L. Oatman & Associates, Inc., Director of Operations  
Towson, Maryland



As the Director of Operations, Mr. Stonesifer is responsible for the day-to-day function of our Towson office. Including managing, scheduling and working Executive Protection details for corporations and private families. Mr. Stonesifer is a primary instructor with the 7 Day program and has instructed our 2 Day Executive Protection Training Seminars across the United States and in Mexico. Mr. Stonesifer is a graduate of the R.L. Oatman & Associates 7 Day Executive Protection Training Program, Class #1, September 1995 and the ASIS International Executive Protection Certificate Course.

Prior to his current position, Mr. Stonesifer served for 27 years with the Harford County Sheriff's Office retiring at the rank of Major on July 1st, 2014. His last assignment was as the Investigative Services Bureau Commander heading the Criminal Investigation and Special

Investigation Divisions which include the Criminal Intelligence, Homeland Security, Aviation Unit and the Narcotics Task Force. Mr. Stonesifer has worked and supervised in a multi-jurisdictional narcotics task force and receiving advanced training at the Drug Unit Commanders Academy #46 in Quantico, Virginia. He is a graduate of the F.B.I. National Academy, session 237, in 2009. Mr. Stonesifer was a member of the Sheriff's Office Crisis Negotiation Team, receiving training from the Baltimore County Police Department and the Federal Bureau of Investigation. He has also supervised the Sheriff's Office Criminal Intelligence Unit and received training from the United States Secret Service in the area of Protective Intelligence and conducted threat investigations and assessments involving appointed officials. He has provided protection for state and local officials, including commanding all security and protective services for local government inaugurations. Mr. Stonesifer is also certified by the Maryland Police Training Commission as a law enforcement and correctional instructor. He has worked in the Executive Protection field for R. L. Oatman and Associates since 1994. Mr. Stonesifer is a graduate of the **R.L. Oatman & Associates 7 Day Executive Protection Program, Class #1**, September 1995, and the ASIS International Executive Protection Certificate Course.

### **PROGRAM INFORMATION**

Hours of instruction: 8:30 A.M. – 4:30 P.M.

Fees: \$650.00 per person\* **Does not include hotel costs**

Registration fee includes continental breakfasts and a cocktail reception on February 20, 2019. Also included are the publications: *Executive Protection: New Solutions for A New Era....* Noble House, \$29.95, 2006 and *Executive Protection: Smarter. Faster. Better ...* Noble House, \$32.95, 2015.

### **HOTEL INFORMATION**

Palm Beach Gardens Marriott  
4000 RCA Blvd.  
Palm Beach Gardens, FL 33410  
561-622-8888

Reservations Direct 1-800-228-9290 OR  
[www.marriott.com/pbipg](http://www.marriott.com/pbipg)

**The Marriott Hotel is offering a reduced rate of \$219.00 + tax per night, up through February 4, 2019 (5pm deadline – after which time the normal rate + tax per night will apply).** Please identify yourself as a student of the Executive Protection Training Seminar and secure your room reservation with a credit card by phone or email. Making hotel reservations is the responsibility of the attendee.

**TRANSPORTATION:** It is recommended that you fly into West Palm Beach International Airport (PBI). The airport is approximately 20 minutes from the hotel. A rental car or taxi is available on site or through your travel agent.

**CERTIFICATE:** Students will receive a certificate of completion at the conclusion of the program.

**PLEASE RESERVE YOUR SPACE!**

**OUR 2-DAY PROGRAMS SELL OUT EARLY!!**

**CANCELLATION POLICY:**

To receive a full refund, please notify R. L. Oatman & Associates, Inc., in writing at least five (5) working days prior to the start of the program. Cancellations received after this time will be subject to a \$50 cancellation fee.

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**REGISTRATION FORM**

Executive Protection Training Seminar, February 20 & 21, 2019

Palm Beach Gardens, Florida

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**PAYMENT INFORMATION:** Amount Due: **\$650.00**

Bill Me \_\_\_\_\_ Check Enclosed \_\_\_\_\_ (Payment must be received by February 1, 2019)

Please Circle: VISA    MasterCard    Amex    Card Number

Expiration Date \_\_\_\_\_

Signature \_\_\_\_\_

To register **online** at [www.rloatman.com](http://www.rloatman.com)

To register by **phone**, call today: (410) 494-1126 or 1-800-762-8626

To **fax** your registration to: (410) 494-1163

To **email** registrations: [rloatman@rloatman.com](mailto:rloatman@rloatman.com)

To register by **Mail**:  
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Towson, MD 21286